

## **AVP Commercial Business Services – Job Description Summary**

The AVP of Commercial Business Services is responsible for the organization's commercial and business activities. Originates business loans and develops strategies that promote growth. Assists business development officers with ancillary business services through direct cold/referral calls to target prospective clients.

The complete job description covers the following topics:

- Essential duties and responsibilities
- Performance standards
- Qualification requirements
- Education and experience
- Language skills
- Mathematical skills
- Reasoning ability
- Other skills and abilities
- Physical demands
- Work environment